



PG-161100010609

Seat No. _____

B. B. A. (Sem. VI) (CBCS) Examination
March / April – 2020
Performance & Compensation Management
(HR Group) (New Course)

Time : $2\frac{1}{2}$ Hours]

[Total Marks : 70

Instruction : All questions carry equal marks and attempt all questions.

1 Discuss the concept of performance management. 14
Explain its objectives and process.

OR

1 (a) Distinguish between Performance Appraisal and 7
Performance Management.

(b) Write a note on appraisal interview. 7

2 Write short notes on : 14

(a) Performance Indicators.

(b) Competency development.

OR

2 Discuss the role of coaching and mentoring in 14
performance management system.

3 Discuss the modern trends in employee compensation. 14

OR

3 What is wage survey and a wage policy and what are the 14
aspects of determining a wage policy ?

4 What are supplementary benefits ? Explain the 14
administration of benefits programme.

OR

- 4 Write short notes on : 14
- (a) Pay for performance.
 - (b) Incentives for professionals.
- 5 Write short notes : (any two) 14
- (a) Dearness allowance.
 - (b) Functions of Wage board.
 - (c) Productivity linked wage system.
 - (d) Wage differentials.
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